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Le rôle de la Propriété Intellectuelle dans les interactions entre Science et Industrie Quelle perspective européenne?













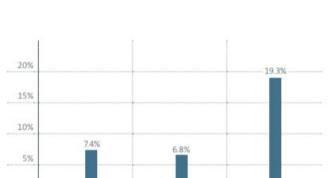
# Beyond licensing: IP and of the forms of interaction between science and industry





## Fundamental research in plastics recycling

Upstream research in recycling technologies: international patent families (IPFs) 2010–2019



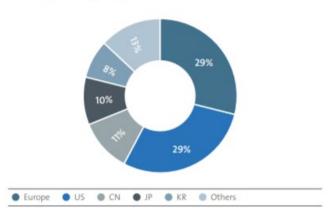
Plastic to product

Waste recovery

Chemical and biological

a) Share of IPFs generated by universities and PROs



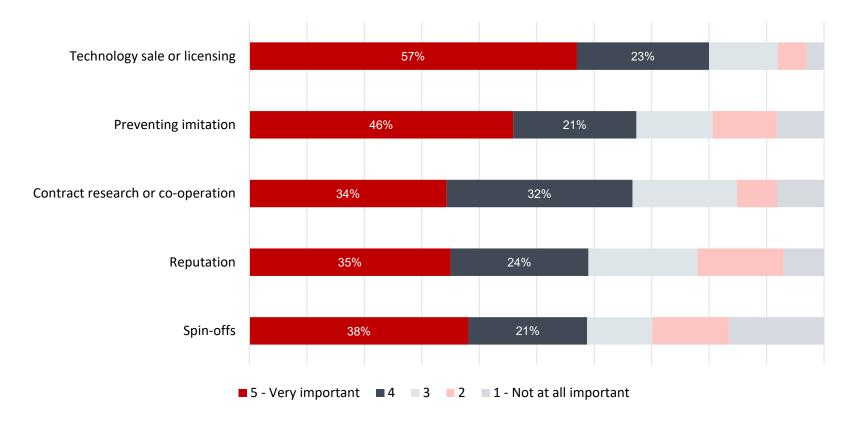


Chemical and biological methods rely far more on university research

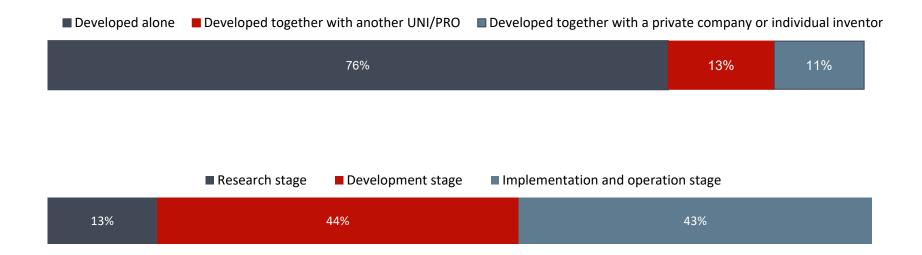
Europe is the only major region that contributes more to IPFs in upstream research (29%) than to all IPFs in the field (26%)

US start-ups generated four times as many IPFs than their European counterparts (338 versus 84) over the decade.

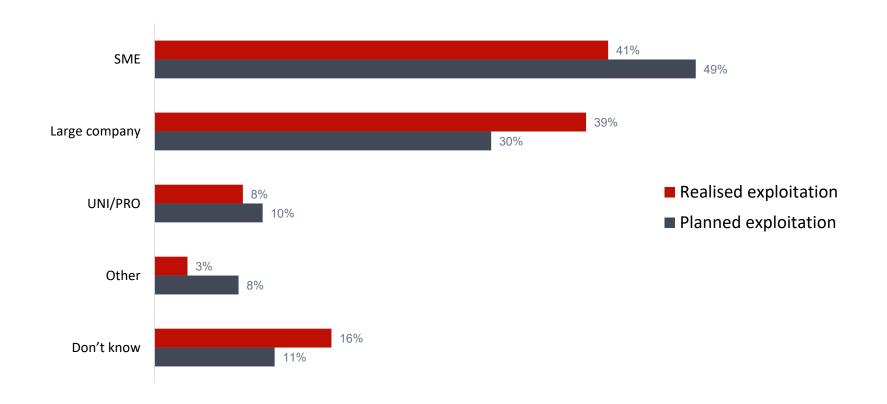
## **European research institutions: Motives for patenting**



## Status of EP applications from European universities and PROs

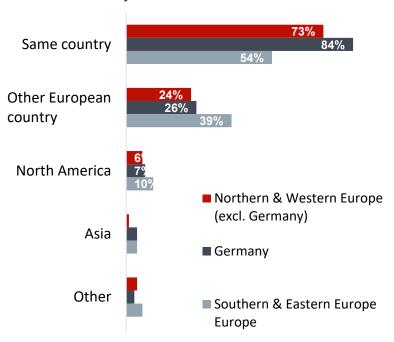


## **Commercialisation partners of European universities**

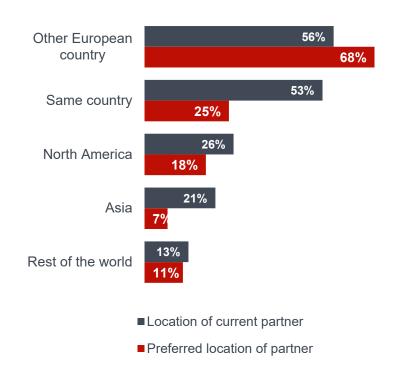


## Commercialisation partners of European universities

#### **European universities**



#### **European SMEs**





## The case of Aerogen



EPO SME CASE STUDIES | AEROGER

## Breathing new life into aerosol drug delivery

Aerogen began as a small start-up in Ireland based on an aerosol technology and has established itself as a global leader in the hospital sector for high-performance aerosol drug delivery for ventilated patients. At the heart of the aerosol technology is a nebuliser that differentiates Aerogen's products from competitors and is central to an extensive patent portfolio, which has proved to be a valuable asset in creating strategic partnerships with global leaders in the critical care respiratory sector and accelerating the acceptance of Aerogen's technology in the market. The company has found it beneficial to conduct an annual meeting with its IP management team to review and refine its IP strategy. Collaborations with outside research groups also support Aerogen's R&D and IP activities.



- An Irish start-up turned a global market leader
- Strong patent portfolio proved critical for:
  - securing high margins
  - gaining recognition
  - attracting capital
  - establishing strategic partnerships

- Two types of strategic partnerships:
  - Downstream, for production and distribution
  - Upstream, for sourcing technology

#### The case of Lithoz



- A university spin-off:
  - TU Wien developed 3D printing technology for dental company Ivoclar
  - and secured exploitation rights for nondental applications
- International expansion was facilitated by Ivoclar's unusually broad patent portfolio



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### Thank you for your attention!

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